



DECISIONS IN SCOPE

5

20 signals analysed

TOTAL EXPOSURE

€304,708,000.00

value at risk across the book

RECOVERABLE

€48,448,270.00

if you act on the recommendations

WHAT SHOULD I DO TODAY?

PREPARED FOR

Owner / Executive

CONFIDENCE

MEDIUM · 53%

EVIDENCE

11 grounded citation(s)

PORTFOLIO INSIGHT

Top 5 portfolio signal(s) across 20 analysis(es):

- [tender] Galați Solar Park — 120 MWp EPC — 72% win probability on Galați Solar Park — 120 MWp EPC against a 33/100 risk score, with an expected 11% margin.
- [tender] DN1 Bypass — Bistrița (Design & Build) — 58% win probability on DN1 Bypass — Bistrița (Design & Build) against a 41/100 risk score, with an expected 8.5% margin.
- [contract] Cluj Metro M1 Extension — Design & Build Contract — Cluj Metro M1 Extension — Design & Build Contract carries 3 mapped risk(s) (3 high/critical), 2 penalty warning(s) and 2 claim opportunit(ies) worth ~6,950,000 EUR.
- [contract] A4 Highway Section 3 — Construction Contract — A4 Highway Section 3 — Construction Contract carries 3 mapped risk(s) (2 high/critical), 2 penalty warning(s) and 2 claim opportunit(ies) worth ~3,820,000 EUR.
- [tender] Oncology Centre — Iași (Build) — 47% win probability on Oncology Centre — Iași (Build) against a 55/100 risk score, with an expected 10% margin.

RISK POSTURE

Aggregate portfolio RAG is RED: ~304,708,000 EUR of total exposure against ~48,448,270 EUR recoverable across 20 signal(s).

ACT IN THIS ORDER

Act on the top ranked decisions in order:

- Bid Galați Solar Park — 120 MWp EPC. Strong fit: 72% win probability against 3 competitors, risk score 33/100 is acceptable, and the recommended 11% margin protects return. Proceed.
- Bid DN1 Bypass — Bistrița (Design & Build). Strong fit: 58% win probability against 4 competitors, risk score 41/100 is acceptable, and the recommended 8.5% margin protects return. Proceed.
- Pursue the surfaced claim opportunities (~6,950,000 EUR) and mitigate the high/critical risks before the next notice deadline.
- Pursue the surfaced claim opportunities (~3,820,000 EUR) and mitigate the high/critical risks before the next notice deadline.
- Bid conditionally on Oncology Centre — Iași (Build). Marginal: 47% win probability with risk score 55/100. Bid only if key risks (programme, ground, escalation) are de-risked and 10% margin holds.



YOUR TOP 5 ACTIONS TODAY

1	Galați Solar Park — 120 MWp EPC	MEDIUM · 60%
	Tender Command	
INSIGHT	72% win probability on Galați Solar Park — 120 MWp EPC against a 33/100 risk score, with an expected 11% margin.	
RISK	~75,600,000 EUR of delivery exposure is committed by bidding; a 33/100 risk score can erode the 11% margin.	
RECOMMENDATION	Bid Galați Solar Park — 120 MWp EPC. Strong fit: 72% win probability against 3 competitors, risk score 33/100 is acceptable, and the recommended 11% margin protects return. Proceed.	
TOTAL EXPOSURE	RECOVERABLE	
€75,600,000.00	€6,177,600.00	
2	DN1 Bypass — Bistrița (Design & Build)	LOW · 46%
	Tender Command	
INSIGHT	58% win probability on DN1 Bypass — Bistrița (Design & Build) against a 41/100 risk score, with an expected 8.5% margin.	
RISK	~62,900,000 EUR of delivery exposure is committed by bidding; a 41/100 risk score can erode the 8.5% margin.	
RECOMMENDATION	Bid DN1 Bypass — Bistrița (Design & Build). Strong fit: 58% win probability against 4 competitors, risk score 41/100 is acceptable, and the recommended 8.5% margin protects return. Proceed.	
TOTAL EXPOSURE	RECOVERABLE	
€62,900,000.00	€3,179,850.00	
3	Cluj Metro M1 Extension — Design & Build Contract	HIGH · 75%
	Contract Guardian	
INSIGHT	Cluj Metro M1 Extension — Design & Build Contract carries 3 mapped risk(s) (3 high/critical), 2 penalty warning(s) and 2 claim opportunit(ies) worth ~6,950,000 EUR.	
RISK	~22,020,000 EUR of contractual downside is exposed; 1 obligation deadline(s) are already overdue.	
RECOMMENDATION	Pursue the surfaced claim opportunities (~6,950,000 EUR) and mitigate the high/critical risks before the next notice deadline.	
TOTAL EXPOSURE	RECOVERABLE	
€22,020,000.00	€6,950,000.00	



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A4 Highway Section 3 — Construction Contract

Contract Guardian

HIGH · 75%

INSIGHT

A4 Highway Section 3 — Construction Contract carries 3 mapped risk(s) (2 high/critical), 2 penalty warning(s) and 2 claim opportunit(ies) worth ~3,820,000 EUR.

RISK

~21,490,000 EUR of contractual downside is exposed; 1 obligation deadline(s) are already overdue.

RECOMMENDATION Pursue the surfaced claim opportunities (~3,820,000 EUR) and mitigate the high/critical risks before the next notice deadline.

TOTAL EXPOSURE

€21,490,000.00

RECOVERABLE

€3,820,000.00

5

Oncology Centre — Iași (Build)

Tender Command

LOW · 34%

INSIGHT

47% win probability on Oncology Centre — Iași (Build) against a 55/100 risk score, with an expected 10% margin.

RISK

~40,100,000 EUR of delivery exposure is committed by bidding; a 55/100 risk score can erode the 10% margin.

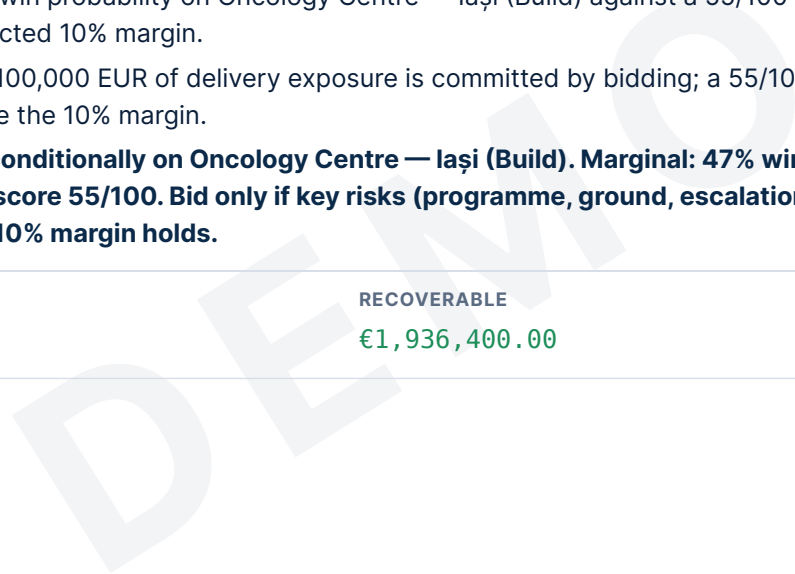
RECOMMENDATION Bid conditionally on Oncology Centre — Iași (Build). Marginal: 47% win probability with risk score 55/100. Bid only if key risks (programme, ground, escalation) are de-risked and 10% margin holds.

TOTAL EXPOSURE

€40,100,000.00

RECOVERABLE

€1,936,400.00





RANKED ACTIONS — EXPOSURE SUMMARY

#	Module	Decision focus	Exposure (EUR)	Recoverable (EUR)
1	Tender Command	Galați Solar Park — 120 MWp EPC	€75,600,000.00	€6,177,600.00
2	Tender Command	DN1 Bypass — Bistrița (Design & Build)	€62,900,000.00	€3,179,850.00
3	Contract Guardian	Cluj Metro M1 Extension — Design & Build Contract	€22,020,000.00	€6,950,000.00
4	Contract Guardian	A4 Highway Section 3 — Construction Contract	€21,490,000.00	€3,820,000.00
5	Tender Command	Oncology Centre — Iași (Build)	€40,100,000.00	€1,936,400.00

Actions are ranked by severity × exposure. Exposure is the value at risk if the recommendation is not acted on; recoverable is the value protected or recovered by acting. All figures are in EUR. All entities, references and amounts shown are SYNTHETIC DEMO data — not for execution.

Reviewed and actioned by the leadership team:

REVIEWED BY

APPROVED BY

